



## ECONOMIC ASSESSMENT OF CONSERVATION AGRICULTURE OPTIONS FOR FAMILY FARMS IN BRASIL WITH A FARM HOUSEHOLD MODEL

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# Outline

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- Introduction: family farms in the Cerrados and Conservation Agriculture
- Objective
- Model – linear programming
- Results (so far)
- Conclusions

# Introduction: family farms in the Cerrados

- Cerrados: savannah biome of Brazil (200 million ha)
- Sub-humid tropical climate
  - 1200 to 2000 mm rainfall from September to May
- Since the 1970s rapid expansion of large-scale commercial agriculture – 500 to 5000 ha and larger - located on the *chapadas*- Oxisols
- National Agrarian Land Reform Program – *assentamentos*: F.H. Cardoso government (1995-2002) redistributed some unproductive land to landless - family farms: 20 to 40 ha in the valleys on poor soils



# Introduction: family farms in the Cerrados

- Diversity of farming systems – related to time since installation, rapidly evolving from subsistence farms towards more specialised, market-oriented dairy farms, the initial assets of the household, and the access to markets.
- Major farm types



| Type | General Description                    | Animal production                                     | Destination of the products   |
|------|--|---|---|
| I    | Subsistence agriculture without cattle | Small animals (pigs, chickens...); <b>No cows</b>     | Self consumption + small-scale marketing                            |
| II   | Subsistence agriculture with cattle    | Small animals (pigs, chickens...), <b>1 - 10 cows</b> | Self consumption + small-scale marketing                            |
| III  | Cheese producers                       | Small animals (pigs, chickens...), <b>2 - 11 cows</b> | Self consumption + small-scale marketing + cheese sale              |
| IV   | Milk producers (non exclusive)         | Small animals (pigs, chickens...), <b>1 - 10 cows</b> | Self consumption + small-scale marketing + milk sale (1 -30 l/day)  |
| V    | Milk producers (specialized)           | Small animals (pigs, chickens...), <b>4 - 35 cows</b> | Self consumption + small-scale marketing + milk sale (12-115 l/day) |

Source: Adapted from Valadares, 2003 & Goudet, 2005

# Introduction: conservation agriculture

based on 3 principles

1. absence of soil tillage or minimum tillage
2. maintenance of crop residues and/of a cover of crops at all times
3. use of suitable crop successions & rotations

Great agro-ecological potential:

- limits soil erosion
- Increases WUE (reduces water runoff, and soil evaporation)
- stabilizes crop yields by improving the condition of the soil (improves soil ecology)
- often increases labor productivity
- has several environmental benefits (soil C storage)

But CA has profound changes on farm management; economic gains are uncertain in case of family farms

As a result: high adoption by large, mechanized farms – low adoption by small farms



# Objective of this study

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- ❑ To understand the reasons for adoption or non-adoption of the CA systems
- ❑ An ex-ante analysis using a farm modeling approach, in order to answer the following questions
  - what are the impact of CA systems on net farm income?
  - which type of farmers (if any) were more likely to be interested in CA cropping systems?
  - which CA systems are the best-bet option?
- ❑ Construct a household model using linear programming (GAMS)
  - to reproduce the behavior of households which would have to select a set of crop, livestock and off-farm activities towards an objective and under the households' constraints with respect to available production factors and technical opportunities

# Model: linear programming

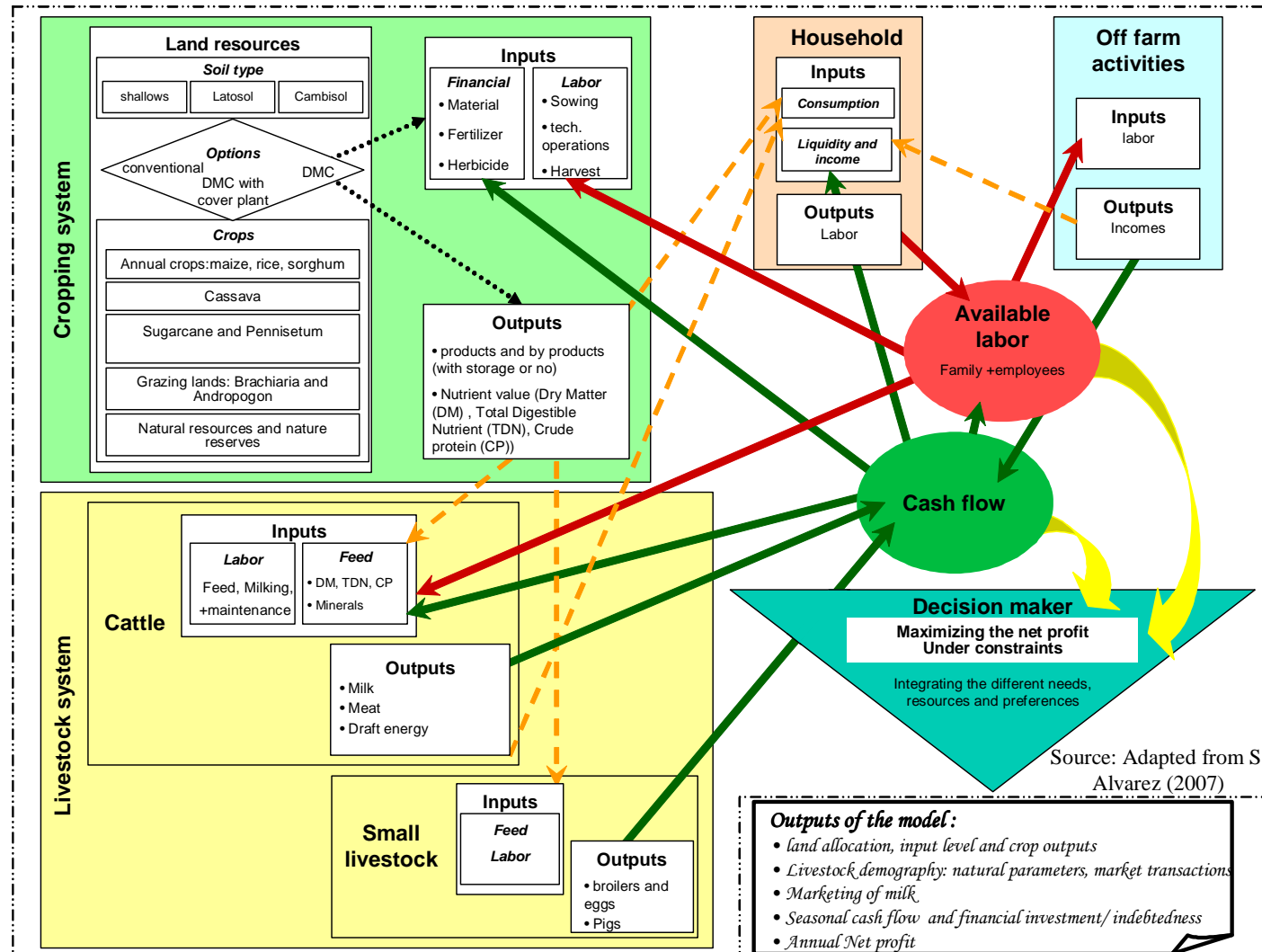
- Linear programming (LP) is a mathematical method for determining a way to achieve the best outcome (such as maximum profit or lowest cost) in a given mathematical model for some list of requirements represented as linear equations.

- Objective function

$$U = \sum_{ye=t_0}^T \frac{C_{ye} X_{ye} + Y_T - \sum_{ra} \phi \lambda_{ra,ye} / card_{ra}}{(1 + \tau)^{ye-1}}$$

- where:  $U$  the utility function for maximizing,  $C_t$  the vector of expected income from production activities in the year (ye),  $X_{ye}$  the vector of crop and livestock activities,  $Y_T$  the final stock of large ruminants,  $F$  the risk aversion coefficient,  $I_{ye}$  the variance of income according to the state of nature ( $ra$ ),  $card$  the cardinality of  $ra$ ,  $T$  the planning horizon, and  $t$  the discount rate.
- Set of constraints related to limited availability of land, labour and cash, household needs in terms of food etc...(resource availability and needs for production, human and animal consumption)

# Model

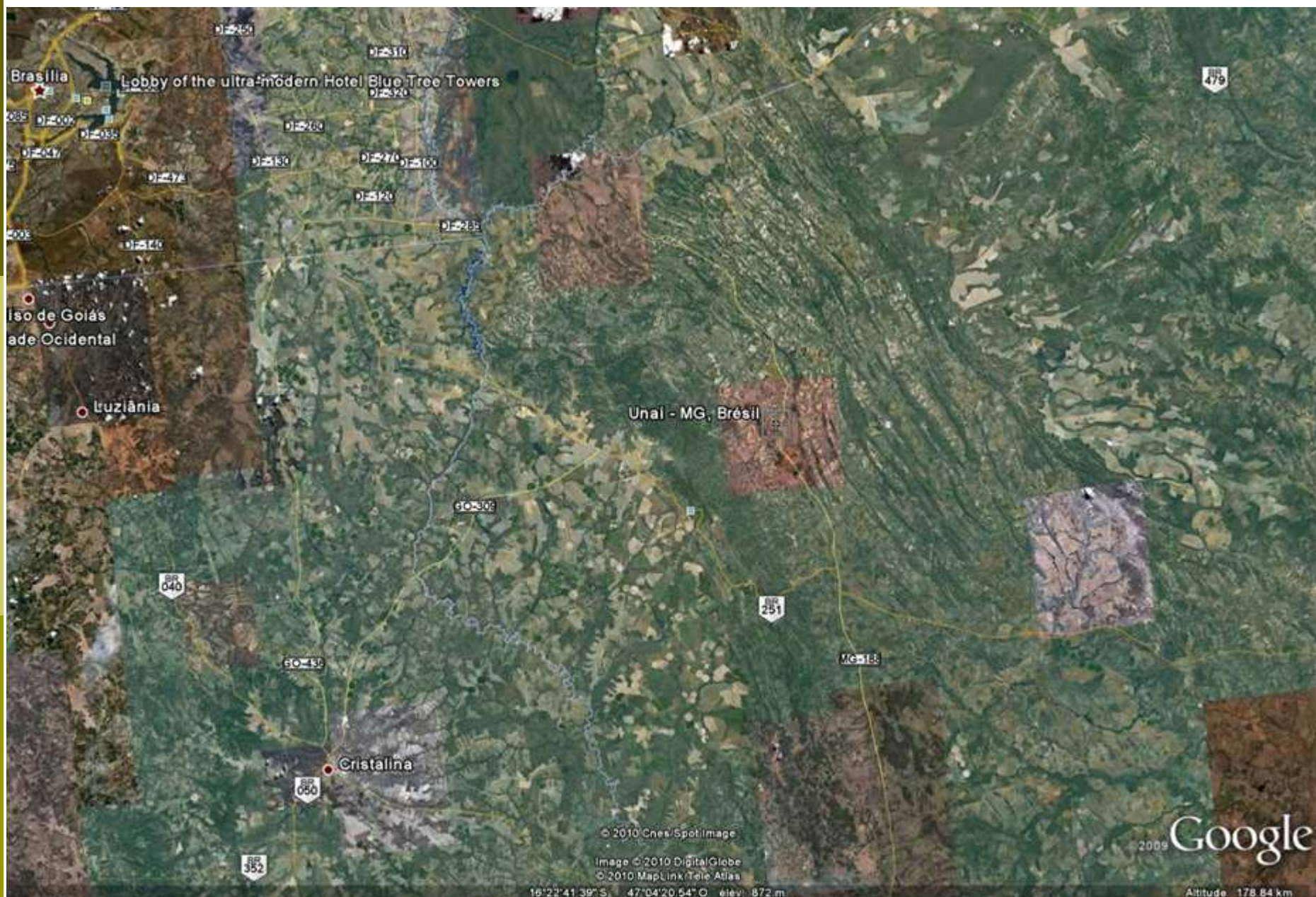




# Study site and data

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- ❑ Municipality of Unai, located at 160 km south-east of Brasilia
- ❑ *assentados* issued from the agrarian reform
- ❑ 3 innovative cropping systems for maize:
  - CA system with a mulch from the residues of the previous grain crop and no cover crop (baseline scenario);
  - two CA systems that incorporate fodder crops, i.e. *Brachiaria brizanta* or *Cajanus cajan*.
- ❑ The empirical data were collected from 6 farms representing 3 farm types of the study area:
  - 1) crop-livestock mixed farms mainly for subsistence;
  - 2) intensified market-oriented dairy farms with crossbreds; and
  - 3) less intensified dairy farms with Zebus.
- ❑ Empirical household surveys (data on income, labour availability and demand)
- ❑ Agronomic trials for the input-output matrix of the model.
- ❑ Information on livestock characteristics collected at each farm:.

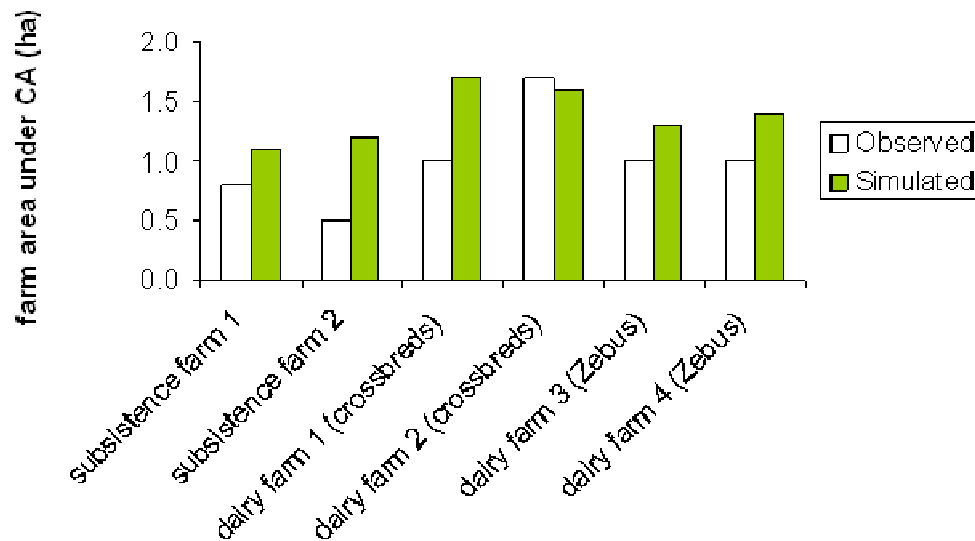






# Results: model calibration – base line scenario

## ■ Comparison empirical and simulated farm area under CA

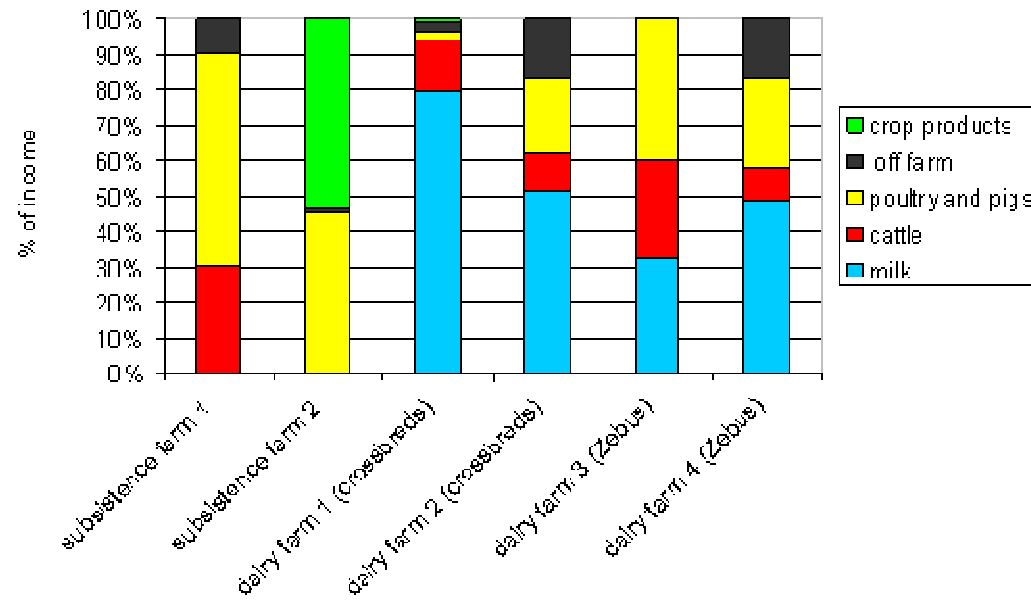


- Adoption of CA is mainly driven by savings in labour and costs at planting of maize crop

- The ratio of the land area under CA over the total land area of a farm is related to the maize grain production on the farm, particularly for consumption by pigs and poultry.

# Results: model calibration – base line scenario

- Simulated sources of income for the six farm of the study



## Results: scenario simulations

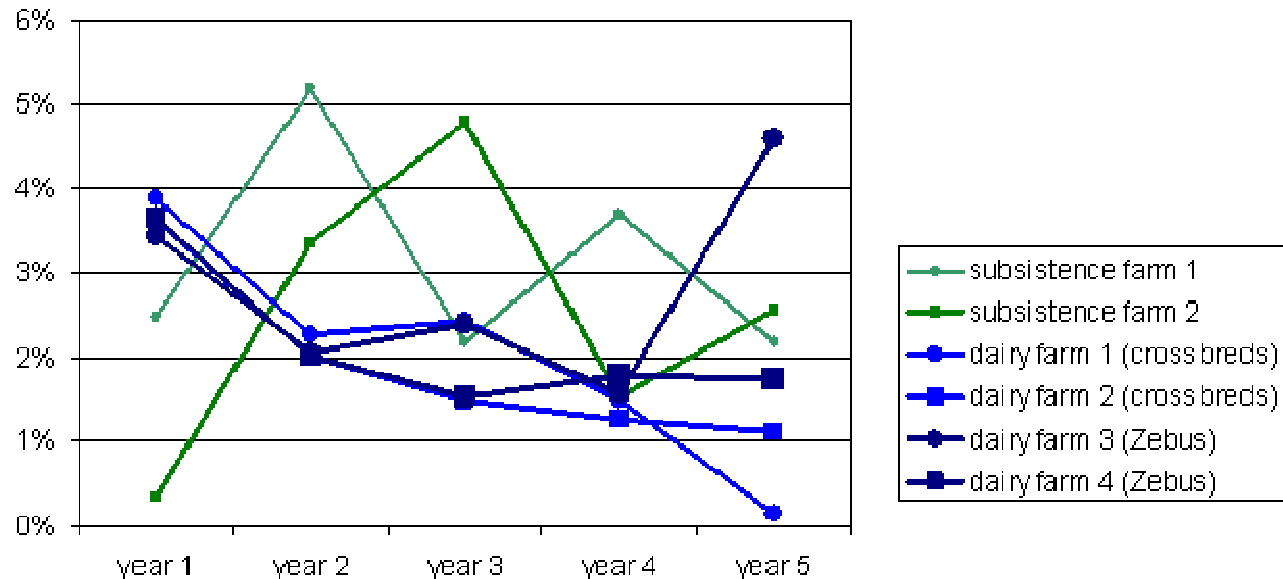
- ❑ Introducing CA with fodder cover crops: *Brachiaria brizanta* or *Cajanus cajan* in the farming systems without changing the marketing conditions of animal products
- ❑ Fodder crops are a source of additional animal feed (besides sugarcane and/or natural pasture) during the dry season that is much cheaper than the purchase of concentrates





## Results: scenario simulations

- Increase in annual net farm income with the introduction of the CA systems with fodder cover crop (compared with the baseline scenario)



- CA system with *Cajanus* as cover plant is the best suitable option for all simulated farm types
- The subsistence-oriented farms registered the highest but also the most fluctuating income increases.
- The market-oriented dairy farms complement with concentrates.

# Conclusions

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- ❑ The adoption of CA by farmers in the *assentamentos* in the Cerrado region is motivated by the labour and cost savings during planting of the maize crop.
- ❑ CA based maize cropping systems with fodder as cover crops are compatible with the livestock activities on the farms, because of the limited availability of animal feed during the dry season.
- ❑ They facilitate the intensification of the farming systems towards milk production.
- ❑ Model predictions: CA based maize cropping system with *Cajanus* as cover crop is the best option for all the simulated farm types, depending on the yield and quality of the fodder crop
- ❑ When the dairy herd exceeds a certain threshold, the model suggests that the farmer prefers to use concentrates.